A6325-1

Manufactured Housing Institute

1745 Jefferson Davis Highway, Arlington, Virginia 22202/ (703)979-6620

June, 1984

Manufacturers shipped 27,727 mobile/manufactured homes to retail sales locations and permanent sites during June, 1984. This was down o percent from the 29,484 homes shipped in June, 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH 1983	1984	% CHANGE		CUMULATIVE FOR YEAR 1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH 1983	1984	% CHANGE		CUMULATIVE FOR YEAR 1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,701	22,199	+13%	JAN-FEB	37,484	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,064	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,230	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,181	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,665	150,285	+4%
JULY	23,494			JAN-JULY	168,119		
AUGUST	29,945			JAN-AUG	198,064		
SEPTEMBER	27,979			JAN-SEPT	226,043		
OCTOBER	26,712			JAN-OCT	252,755		
NOVEMBER	23,533			JAN-NOV	276,288		
DECEMBER	18,771			JAN-DEC	295,059		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION 1983	1984		HOMES IN INVENTORY 1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,486	1,481	+0%	6,321	7,179	+14%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,486	1,481	+0%	6,321	7,179	+14%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,824	3,205	-16%	16,367	15,841	-3%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,930	2,509	-14%	12,955	12,185	-6%
MICHIGAN *	*	*	---	*	*	---
OHIO	407	374	-8%	1,449	1,862	+29%
WISCONSIN	487	322	-34%	1,963	1,794	-9%
WEST NORTH CENTRAL	1,623	1,229	-24%	7,896	6,778	-14%
IOWA *	*	*	---	*	*	---
KANSAS	808	480	-41%	3,974	2,761	-31%
MINNESOTA	320	291	-9%	1,278	1,452	+14%
MISSOURI	142	146	+3%	755	746	-1%
NEBRASKA	353	312	-12%	1,889	1,819	-4%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	9,115	9,269	+2%	46,531	52,522	+13%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,003	1,860	-7%	11,930	11,518	-3%
GEORGIA	4,015	4,321	+8%	20,428	24,025	+18%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,485	2,566	+3%	11,602	14,170	+22%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	612	522	-15%	2,571	2,809	+9%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	9,391	8,905	-5%	47,557	47,074	-1%
ALABAMA	2,555	2,343	-8%	12,309	11,839	-4%
ARKANSAS	405	319	-21%	1,903	1,522	-20%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	383	321	-16%	1,815	1,715	-6%
MISSISSIPPI	768	816	+6%	3,906	4,688	+20%
OKLAHOMA	108	83	-23%	605	429	-29%
TENNESSEE	1,129	1,117	-1%	4,996	5,814	+16%
TEXAS	4,043	3,906	-3%	22,023	21,067	-4%

MOBILE/MANUFACTURED HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	1,272	1,183	-7%	6,565	6,512	-1%
ARIZONA	591	527	-11%	3,499	3,299	-6%
COLORADO	167	107	-36%	848	587	-31%
IDAHO	514	549	+7%	2,218	2,626	+18%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	2,133	1,902	-11%	10,503	11,249	+7%
CALIFORNIA	1,273	1,054	-17%	6,264	7,004	+12%
OREGON	709	694	-2%	3,475	3,567	+3%
WASHINGTON	151	154	+2%	764	678	-11%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	692	569	-18%	2,907	2,956	+2%
TOTAL PRODUCTION	29,536	27,743	-6%	144,647	150,111	+4%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,999	1,936	-3%	7,898	8,974	+14%
CONNECTICUT	21	39	+86%	123	173	+41%
MAINE	159	181	+14%	569	707	+24%
MASSACHUSETTS	81	84	+4%	304	343	+13%
NEW HAMPSHIRE	136	140	+3%	449	562	+25%
NEW JERSEY	62	46	-26%	283	313	+11%
NEW YORK	701	707	+1%	2,622	3,212	+23%
PENNSYLVANIA	751	654	-13%	3,213	3,263	+2%
RHODE ISLAND	15	12	-20%	65	55	-15%
VERMONT	73	73	+0%	270	346	+28%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	2,518	2,302	-9%	10,827	11,396	+5%
ILLINOIS	433	318	-27%	1,952	1,700	-13%
INDIANA	571	550	-4%	2,380	2,539	+7%
MICHIGAN	513	657	+28%	2,279	2,963	+30%
OHIO	610	532	-13%	2,601	2,746	+6%
WISCONSIN	391	245	-37%	1,615	1,446	-10%
WEST NORTH CENTRAL	1,529	1,290	-16%	6,732	6,464	-4%
IOWA	126	123	-2%	565	517	-8%
KANSAS	338	202	-40%	1,643	1,261	-23%
MINNESOTA	245	201	-18%	880	1,023	+16%
MISSOURI	506	542	+7%	2,380	2,562	+8%
NEBRASKA	113	74	-35%	485	377	-22%
NORTH DAKOTA	102	64	-37%	382	314	-18%
SOUTH DAKOTA	99	84	-15%	397	410	+3%
SOUTH ATLANTIC	9,185	9,093	-1%	44,649	51,440	+15%
DELAWARE	244	192	-21%	1,145	1,151	+1%
FLORIDA	2,560	2,574	+1%	14,932	15,297	+2%
GEORGIA	1,510	1,545	+2%	7,698	8,858	+15%
MARYLAND	114	138	+21%	540	677	+25%
NORTH CAROLINA	2,297	2,253	-2%	9,715	12,628	+30%
SOUTH CAROLINA	1,371	1,340	-2%	5,905	7,526	+27%
VIRGINIA	669	678	+1%	3,018	3,518	+17%
WEST VIRGINIA	420	373	-11%	1,696	1,785	+5%
SOUTH CENTRAL	9,765	8,919	-9%	49,616	46,935	-5%
ALABAMA	1,014	1,018	+0%	4,636	5,416	+17%
ARKANSAS	568	641	+13%	2,570	3,334	+30%
KENTUCKY	531	592	+11%	2,543	2,698	+6%
LOUISIANA	1,429	1,227	-14%	6,817	6,320	-7%
MISSISSIPPI	592	656	+11%	3,032	3,377	+11%
OKLAHOMA	966	536	-45%	4,938	3,315	-33%
TENNESSEE	613	698	+14%	2,892	3,325	+15%
TEXAS	4,052	3,551	-12%	22,188	19,150	-14%
MOUNTAIN	1,965	1,812	-8%	10,529	10,210	-3%
ARIZONA	531	553	+4%	3,518	3,707	+5%
COLORADO	250	157	-37%	1,102	838	-24%
IDAHO	191	226	+18%	817	989	+21%
MONTANA	174	133	-24%	743	676	-9%
NEVADA	186	143	-23%	943	889	-6%
NEW MEXICO	422	446	+6%	2,345	2,294	-2%
UTAH	163	94	-42%	694	529	-24%
WYOMING	48	60	+25%	367	288	-22%
PACIFIC	1,960	1,806	-8%	9,324	10,264	+10%
CALIFORNIA	1,085	887	-18%	5,119	5,730	+12%
OREGON	281	307	+9%	1,270	1,484	+17%
WASHINGTON	594	612	+3%	2,935	3,050	+4%

MOBILE/MANUFACTURED HOME SHIPMENTS

	JUNE 1983	JUNE 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
ALASKA	42	24	-43%	186	155	-17%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	521	545		4,390	4,447	
GOVT. EXPORT	0	0		534	0	
TOTAL SHIPMENTS	29,484	27,727	-6%	144,665	150,285	+4%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-JUNE SHIPMENTS SINGLE-SECTION	JAN-JUNE SHIPMENTS MULTI-SECTION	JAN-JUNE SHIPMENTS TOTAL SHIPMENTS	JAN-JUNE PRODUCTION SINGLE-SECTION	JAN-JUNE PRODUCTION MULTI-SECTION	JAN-JUNE PRODUCTION TOTAL PRODUCTION
NORTHEAST	7,506	1,468	8,974	5,912	1,267	7,179
	84%	16%	100%	82%	18%	100%
CONNECTICUT	121	52	173	0	0	0
MAINE *	676	31	707	*	*	*
MASSACHUSETTS	227	116	343	0	0	0
NEW HAMPSHIRE *	488	74	562	*	*	*
NEW JERSEY	179	134	313	0	0	0
NEW YORK *	2,669	543	3,212	*	*	*
PENNSYLVANIA	2,770	493	3,263	5,912	1,267	7,179
RHODE ISLAND	47	8	55	0	0	0
VERMONT *	329	17	346	*	*	*
EAST NORTH CENTRAL	9,073	2,323	11,396	12,774	3,067	15,841
	80%	20%	100%	81%	19%	100%
ILLINOIS *	1,319	381	1,700	*	*	*
INDIANA	2,009	530	2,539	9,500	2,685	12,185
MICHIGAN *	2,230	735	2,965	*	*	*
OHIO	2,189	557	2,746	1,616	246	1,862
WISCONSIN	1,326	120	1,446	1,658	136	1,794

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	5,255	1,209	6,464	5,343	1,435	6,778
	81%	19%	100%	79%	21%	100%
IOWA *	437	80	517	*	*	*
KANSAS	939	322	1,261	2,309	452	2,761
MINNESOTA	880	143	1,023	1,186	266	1,452
MISSOURI	2,157	405	2,562	479	267	746
NEBRASKA	288	89	377	1,369	450	1,819
NORTH DAKOTA	233	81	314	0	0	0
SOUTH DAKOTA *	321	89	410	*	*	*
SOUTH ATLANTIC	33,527	17,913	51,440	33,647	18,875	52,522
	65%	35%	100%	64%	36%	100%
DELAWARE	947	204	1,151	0	0	0
FLORIDA	7,162	8,135	15,297	4,777	6,741	11,518
GEORGIA	5,382	3,476	8,858	15,074	8,951	24,025
MARYLAND *	538	139	677	*	*	*
NORTH CAROLINA	9,751	2,877	12,628	11,090	3,080	14,170
SOUTH CAROLINA *	5,383	2,143	7,526	*	*	*
VIRGINIA	2,930	588	3,518	2,706	103	2,809
WEST VIRGINIA	1,434	351	1,785	0	0	0
SOUTH CENTRAL	39,677	7,258	46,935	40,571	6,503	47,074
	85%	15%	100%	86%	14%	100%
ALABAMA	4,380	1,036	5,416	10,689	1,150	11,839
ARKANSAS	2,860	474	3,334	1,314	208	1,522
KENTUCKY *	2,167	531	2,698	*	*	*
LOUISIANA	5,932	388	6,320	1,590	125	1,715
MISSISSIPPI	3,026	351	3,377	4,631	57	4,688
OKLAHOMA	2,759	556	3,315	354	75	429
TENNESSEE	2,648	677	3,325	4,644	1,170	5,814
TEXAS	15,905	3,245	19,150	17,349	3,718	21,067
MOUNTAIN	5,924	4,286	10,210	3,504	3,008	6,512
	58%	42%	100%	54%	46%	100%
ARIZONA	1,966	1,741	3,707	1,848	1,451	3,299
COLORADO	502	336	838	280	307	587
IDAHO	467	522	989	1,376	1,250	2,626
MONTANA *	422	254	676	*	*	*
NEVADA	325	564	889	0	0	0
NEW MEXICO	1,764	530	2,294	0	0	0
UTAH *	317	212	529	*	*	*
WYOMING *	161	127	288	*	*	*
PACIFIC	2,864	7,400	10,264	3,114	8,135	11,249
	28%	72%	100%	28%	72%	100%
CALIFORNIA	1,334	4,396	5,730	1,752	5,252	7,004
OREGON	441	1,043	1,484	1,158	2,409	3,567
WASHINGTON	1,089	1,961	3,050	204	474	678

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	79	76	155	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	103,905 71%	41,933 29%	145,838 100%	104,865 71%	42,290 29%	147,155 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	3,325	1,122	4,447			
OTHER (CANADA)				0	0	0
STATES WITH*				2,174	782	2,956
TOTAL	107,230 71%	43,055 29%	150,285 100%	107,039 71%	43,072 29%	150,111 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JUNE 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,551	13.1%	1	2,893	15.0%	1	658	8.4%	3
FLORIDA	2,574	9.5%	2	1,251	6.5%	3	1,323	16.9%	1
NORTH CAROLINA	2,253	8.3%	3	1,713	8.9%	2	540	6.9%	5
GEORGIA	1,545	5.7%	4	910	4.7%	6	635	8.1%	4
SOUTH CAROLINA	1,340	4.9%	5	993	5.1%	5	347	4.4%	7
LOUISIANA	1,227	4.5%	6	1,154	6.0%	4	73	0.9%	26
ALABAMA	1,018	3.7%	7	828	4.3%	7	190	2.4%	11
CALIFORNIA	887	3.3%	8	210	1.1%	25	677	8.6%	2
NEW YORK	707	2.6%	9	567	2.9%	9	140	1.8%	13
TENNESSEE	698	2.6%	10	557	2.9%	10	141	1.8%	12
VIRGINIA	678	2.5%	11	551	2.8%	11	127	1.6%	15
MICHIGAN	657	2.4%	12	458	2.4%	15	199	2.5%	10
MISSISSIPPI	656	2.4%	13	588	3.0%	8	68	0.9%	28
PENNSYLVANIA	654	2.4%	14	538	2.8%	13	116	1.5%	18
ARKANSAS	641	2.4%	15	546	2.8%	12	95	1.2%	22
WASHINGTON	612	2.3%	16	210	1.1%	26	402	5.1%	6
KENTUCKY	592	2.2%	17	459	2.4%	14	133	1.7%	14
ARIZONA	553	2.0%	18	307	1.6%	21	246	3.1%	8
INDIANA	550	2.0%	19	429	2.2%	18	121	1.5%	17
MISSOURI	542	2.0%	20	457	2.4%	16	85	1.1%	24
OKLAHOMA	536	2.0%	21	441	2.3%	17	95	1.2%	23
OHIO	532	2.0%	22	406	2.1%	19	126	1.6%	16
NEW MEXICO	446	1.6%	23	334	1.7%	20	112	1.4%	20
WEST VIRGINIA	373	1.4%	24	303	1.6%	22	70	0.9%	27
ILLINOIS	318	1.2%	25	251	1.3%	23	67	0.9%	29
OREGON	307	1.1%	26	78	0.4%	37	229	2.9%	9
WISCONSIN	245	0.9%	27	221	1.1%	24	24	0.3%	40
IDAHO	226	0.8%	28	114	0.6%	32	112	1.4%	19
KANSAS	202	0.7%	29	141	0.7%	30	61	0.8%	30
MINNESOTA	201	0.7%	30	169	0.9%	28	32	0.4%	36
DELAWARE	192	0.7%	31	151	0.8%	29	41	0.5%	34
MAINE	181	0.7%	32	173	0.9%	27	8	0.1%	47
COLORADO	157	0.6%	33	84	0.4%	35	73	0.9%	25
NEVADA	143	0.5%	34	47	0.2%	43	96	1.2%	21
NEW HAMPSHIRE	140	0.5%	35	126	0.7%	31	14	0.2%	45
MARYLAND	138	0.5%	36	93	0.5%	34	45	0.6%	32
MONTANA	133	0.5%	37	78	0.4%	36	55	0.7%	31
IOWA	123	0.5%	38	98	0.5%	33	25	0.3%	38
UTAH	94	0.3%	39	51	0.3%	42	43	0.5%	33
MASSACHUSETTS	84	0.3%	40	56	0.3%	40	28	0.4%	37
SOUTH DAKOTA	84	0.3%	41	62	0.3%	39	22	0.3%	42
NEBRASKA	74	0.3%	42	52	0.3%	41	22	0.3%	41
VERMONT	73	0.3%	43	67	0.3%	38	6	0.1%	48
NORTH DAKOTA	64	0.2%	44	40	0.2%	44	24	0.3%	39
WYOMING	60	0.2%	45	24	0.1%	47	36	0.5%	35
NEW JERSEY	46	0.2%	46	29	0.1%	45	17	0.2%	44
CONNECTICUT	39	0.1%	47	27	0.1%	46	12	0.2%	46
ALASKA	24	0.1%	48	7	0.0%	49	17	0.2%	43
RHODE ISLAND	12	0.0%	49	9	0.0%	48	3	0.0%	49
	27,182	100.0%		19,351	100.0%		7,831	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

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